

Dan Shelley
Attorney at Law

305 W. 13th Street (78701)
P.O. Box 1316
Austin, TX 78767-1316

January 6, 2006

Cheryl Turney, C.P.M.
Purchasing Manager
Purchasing Department
City of College Station
1101 Texas Avenue
P.O. Box 9960
College Station, Texas 77842

Dear Ms. Turney,

I am pleased to offer the following information concerning my interest and qualifications to lead a team in representing the City of College Station (City) as its legislative and lobbying consultant. In response to the Request for Proposal (RFP), I have elected to submit a proposal that combines the services of my office in Austin and those of the Capitol Hill Consulting Group (CHCG) in Washington, D.C (the Team).

As the following materials reflect, the Team has extensive governmental relations experience and a proven track record of working effectively on behalf of clients, including municipalities. We will provide the City a high degree of professional service. We are qualified to work with the City on key issues such as appropriations, economic development, transportation and infrastructure, environmental, local government powers as well as other important issues. We are prepared to assist the City with its endeavors at the state and federal levels of government.

Thank you for the opportunity to apply for this important proposal. I look forward to presenting our Team to the City in an interview to further discuss our qualifications and accomplishments and how they can be used to benefit the City.

Sincerely,

Dan Shelley

REQUEST FOR PROPOSAL

**LEGISLATIVE and LOBBYING
CONSULTING SERVICES**



RFP #06-48

**Offices of Dan Shelley
305 W. 13th Street
Austin, Texas 78701**

**Capitol Hill Consulting Group
499 South Capitol Street
Suite 608
Washington, D.C. 20003**

January 6, 2006

ELECTRONIC PROPOSAL

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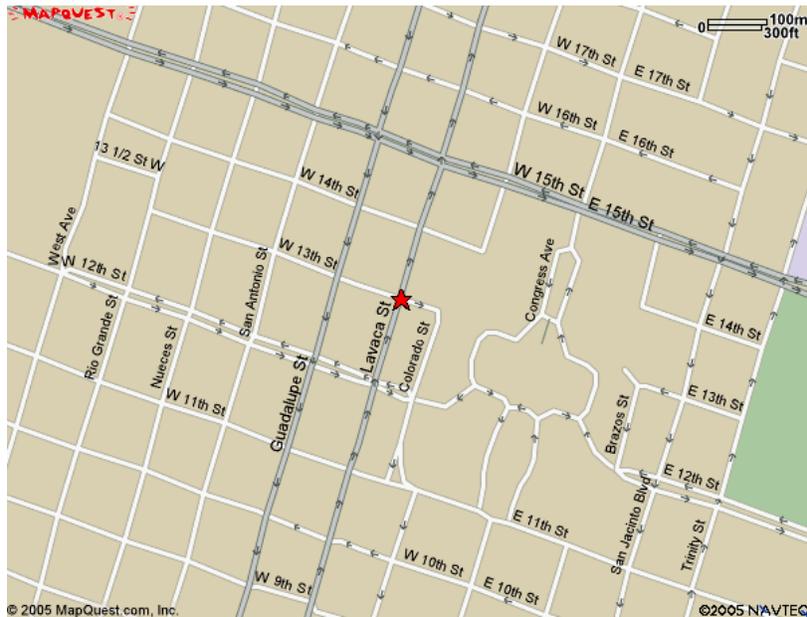
Tab A

Qualifications and Experience

1. GENERAL TEAM INFORMATION

Offices of Dan Shelley
305 W. 13th Street
Austin, Texas 78701
512.478.9937
512.478.2011 (Facsimile)

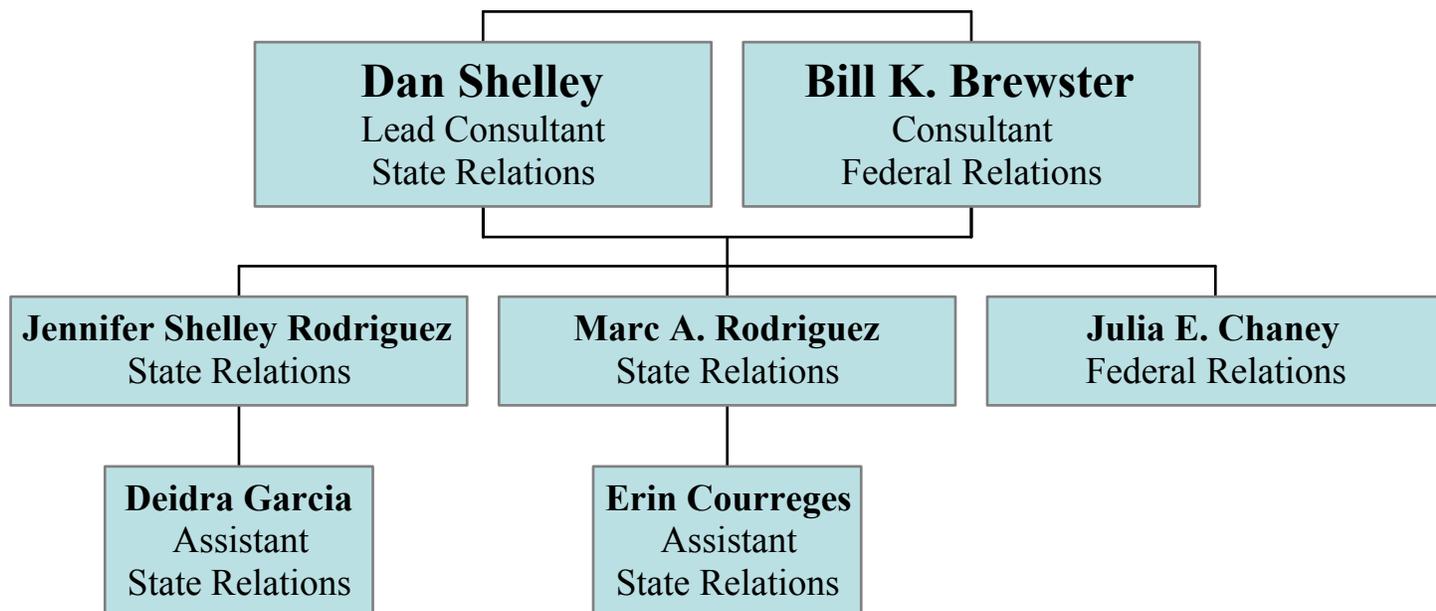
The Offices of Dan Shelley provide legislative consulting services to a diverse group of clients seeking representation before the Texas Legislature and state agencies. Our offices are located one block west of the State Capitol on 13th Street providing quick access to the State Capitol and agencies within the Capitol complex. Clients are encouraged to utilize our convenient location for their needs while in Austin, including specific technological requirements. In addition, elected officials from both major political parties including the Office of the Governor, Secretary of State, members of the Texas Legislature and Congress, statewide elected officials, officials from various state agencies and associations utilize the Offices of Dan Shelley for meetings, receptions and fundraisers. The following Mapquest map signifies the general location of our offices.



Capitol Hill Consulting Group
499 South Capitol Street
Suite 608
Washington, D.C. 20003
202.488.0101
202.488.0888 (Facsimile)
www.caphillgrp.com

Capitol Hill Consulting Group (CHCG) is a mid-sized government relations firm dedicated to providing comprehensive and individually tailored strategies to meet the needs of our clients. We specialize in transportation, appropriations, energy, environmental, financial services, health care, tax, trade and other issues. With more than 75 years of combined legislative and political experience in Washington, we are results-oriented professionals who know the legislative process. We work with the leaders of both major political parties to accomplish the goals and objectives of our clients. The firm's bipartisan credentials and the teamwork among our professionals make us one of the most respected firms on Capitol Hill and in the Administration. Our professionals' resumes include experience in positions that include: Member of Congress, policy advisor to Speaker Dennis Hastert, Bush Administration official, congressional chief of staff, and government affairs representative and counsel for a major global corporation.

Team Organizational Chart



2. LEGISLATIVE AND LOBBY TEAM MEMBERS

Dan Shelley will serve as the lead point of contact for this proposal as well as the lead for state relations in representing the City upon successful bid. Jennifer Shelley Rodriguez and Marc A. Rodriguez will also provide services on this contract with regard to legislative and lobbying services within the State of Texas. Bill Brewster, CHCG Chairman, will be the lead consultant for federal relations. Julia Chaney will also contribute to federal government efforts.

Dan Shelley established a legislative and business consulting business in 1996 following ten years of public service in the Texas House of Representatives, Texas Senate and Office of the Governor as legislative director for then-Governor George W. Bush. Dan briefly returned to public service in 2004 and 2005 as Governor Rick Perry's legislative director. Dan's former colleagues in the Texas Legislature include Governor Rick Perry, Agriculture Commissioner Susan Combs, Land Commissioner Jerry Patterson, House Speaker Tom Craddick, State Senator Steve Ogden, Congressman Chet Edwards, Texas Department of Transportation Chairman Ric Williamson and many other current officeholders and officials within state and federal government.

Jennifer Shelley Rodriguez assists her father, Dan Shelley, with all aspects of his business. Jennifer joined Dan upon graduation from Baylor School of Law in 1998. Prior to the completion of law school, Jennifer honed skills in the legislative process by staffing a member of the Texas House of Representatives and working in the legal and governmental affairs divisions of a major state agency. Jennifer has established and maintained relationships with many elected officials and staff over the past eleven years. Her strengths also include legislative research, drafting and analysis.

Marc A. Rodriguez launched his own successful governmental affairs practice in 2000 following many years of consulting in the public and private sectors. During this time, Marc developed long-term relationships with many key state officials including State Senator Frank Madla, chairman of the Intergovernmental Relations Committee, which oversees most municipal issues. He has extensive knowledge of and experience in municipal government as a former employee of the City of San Antonio. Marc is certified by the South Central Texas Regional Certification Agency as a MBE. He is married to Jennifer Shelley Rodriguez.

Erin Courreges and Deidra Garcia will provide supplementary support on the state relations aspects of this contract. Erin is employed by Marc A. Rodriguez and Deidra is employed by Dan Shelley. Their perspectives and experiences derive from employment in the offices of the Speaker of the Texas House of Representatives, Chief Clerk of the Texas House of Representatives and several members of the Texas House of Representatives.

CHCG is led by highly respected and well-liked former member of Congress, Bill Brewster. Mr. Brewster represented the Third Congressional District of Oklahoma from 1991 until his retirement in 1997. Mr. Brewster has many strong personal relationships

with Members of Congress forged during his tenure in Congress, where he served on the Transportation and Ways & Means Committees. These relationships include the chairmen of the House committee and subcommittee charged with authorizing and appropriating transportation projects and funding, the ranking Members of the House Transportation Committee, as well as several Senators serving on the relevant Senate committees of jurisdiction.

Julia E. Chaney, CHCG Senior Vice President, will also be working directly on the City contract and will be the principal point of contact. Ms. Chaney has over 20 years of congressional experience. She has served a wide variety of clients and helped to secure appropriations funding for infrastructure and economic development for municipalities. She was a part of the lobbying team that successfully secured a five-year, \$7 million-per-year appropriation for lung cancer research for a major health care facility. Through her advocacy efforts on behalf of Florence, South Carolina, Ms. Chaney has established strong relationships with members of the South Carolina Congressional Delegation.

Resumes for each of the aforementioned individuals are included in the addendum.

3/4. EXPERIENCE OF THE TEAM

The Offices of Dan Shelley represent clients including the City of Grapevine, Harris County, Texas and the County and District Clerks Association. These entities consist of elected and appointed officials held accountable to their respective constituencies. In addition, Marc A. Rodriguez is a member of the team of lobbyists representing the City of San Antonio before the Texas Legislature. Marc previously worked for the City of San Antonio in multiple capacities including director of its federal and state legislative programs. CHCG experiences include representation of local governments of differing sizes and demographics. Recent municipal representation includes the City of Gardena, California and the City of Florence, South Carolina. More detailed Team experiences are described in subsequent sections of the proposal.

5. TEAM SUCCESS

Dan Shelley, Marc A. Rodriguez and Jennifer Shelley Rodriguez have represented the City of Grapevine since 2000. We were initially hired to thwart attempts by the Cities of Dallas and Fort Worth to force a legislative mandated taking of tax receipts received in the City of Grapevine on Dallas Fort Worth International Airport (DFW) property. We were able to help broker a legislatively imposed settlement agreement favorable to the City of Grapevine and accepted by the Cities of Dallas and Fort Worth. The successful protection of Grapevine's revenues enabled the City to continue its projects and programs without interference from the interests of neighboring cities and entities. Our representation of Grapevine continues today on all municipal related issues at the state level.

Dan Shelley previously represented the City of Humble in its efforts to leave the Metropolitan Transit Authority of Harris County (Metro). Humble had been a member of Metro for many years and collected a one cent sales tax. Humble leaders determined they did no longer wished to retain membership in a authority they did not utilize. However, the applicable state statute did not allow for a provision for the City to petition or vote to get out of the Metro's service area. Dan helped broker a compromise that allowed Humble to retain its half of the one cent sales tax for its own transportation needs and remit the other half of the one cent to the Metro.

Dan Shelley has been included on a team of lobbyists for Harris County for multiple legislative sessions. The many diverse issues he has worked on behalf of the County include funding for the local hospital authority, eminent domain powers, fireworks regulation and homeland security.

CHCG has consistently obtained millions of dollars for our various appropriations clients. Our success is proven and our clients continue to hire us year after year. We work closely with clients to pursue appropriation federal earmarks. The following are examples of our legislative successes:

- In FY 2003, an appropriation for a Brownfield grant for the City of Florence, South Carolina.
- In FY 2002, an appropriation for water infrastructure for the City of Florence, South Carolina.
- In FY 2003, obtained a significant amount for the USO (United Services Organization).
- In FY 2004, successfully secured funding for the City of Gardena, California for its wastewater and storm water infrastructure improvements as well as street and highway improvements.
- In FY 2005, appropriated in the Defense appropriations bill to expand the training system for US Army recruits and additional soldier training systems.

6. AREAS OF EXPERTISE

With our Team representing the City, your presence and agenda in Austin and Washington is enhanced through our team of professionals. To ensure the highest level of expertise, we offer our clients access to our entire staff. We have a solid reputation for implementing winning strategies because we know how to analyze a problem and design the most effective solution. We see the big picture while thoroughly understanding the intricacies of the legislative process, working with leaders of both major political parties.

Effective state and federal representation is about relationships and cultivating trust. On a daily basis, we work with the Office of the Governor, White House, the executive agencies, Republican and Democratic members of the House and Senate and their staffs to inform them about and lobby for the issues that are of importance to our clients. The Team has a proven record in pursuing and obtaining appropriations funding and policy initiatives. Utilizing our networks in Austin and in Washington D.C., we are able to provide our clients with timely and accurate information, thus ensuring that our clients have the advantage of that information and also have our expertise in interpreting what such information brings.

We know who the key players are – but more importantly, they know us. The mission of the TEAM is simple: provide you with the best advice possible by utilizing our contacts and expertise to develop an individually tailored strategy that meets your needs and achieves your objectives. We will do that by identifying the goal and solution, articulating the most compelling message, selecting the most effective messengers, and delivering the message to the right audience at the right time.

7. UNIQUE CHARACTERISTICS

Together, Dan Shelley, Jennifer Shelley Rodriguez and Marc A. Rodriguez have a combined forty-eight (48) years of experience in government service and consulting in the State of Texas. They have a professional history of representing businesses, associations and public entities with elected and appointed boards. They have coordinated efforts with volunteers, private consultants, representatives of government agencies, elected officials and staff as a part of achieving goals and objectives for clients. Furthermore, they have been public servants and active members of their community in various capacities.

Dan spent four sessions as a member of the Texas Legislature and two regular and two special sessions in the Office of the Governor serving as legislative director for two governors. He currently serves on the Board of Directors for Easter Seals of Central Texas.

Marc is the immediate past chairman of the Greater Austin Hispanic Chamber of Commerce and currently sits on its board of directors. He also serves on the Austin Convention & Visitors Bureau Board of Directors.

Jennifer is a proud product of the College Station community. She spent her childhood and adolescence enjoying the benefits of this remarkable setting. She attended College Station public schools beginning with South Knoll Elementary School and graduating from A&M Consolidated High School in 1991. College Station is a significant part of her history and she welcomes the opportunity to return to this community by representing its interests in government.

Bill Brewster is a former member of the United States Congress as a Congressman from Oklahoma. He also have extensive knowledge of state government as a former member of the Oklahoma State Legislature. Bill divides his time between Washington D.C. and his Texas ranch. Julia Chaney has the perspective and experience of having worked for members of Congress. Julia has coordinated major events including fundraiser for the Congressional Black Caucus Institute. Bill and Julia have strong existing relationships with Member of the Texas delegation on both sides of the aisle, as well as Members of the necessary authorizing and appropriating committees.

Tab B

Rates and Expenses

DETAILED FEE SCHEDULE

For the state and federal legislative and lobbying consulting services to be provided under this proposal, the team requests a lump sum fee not to exceed \$144,000 for a period of twelve consecutive months. This proposed fee is payable on a monthly basis in the amount of \$12,000 each month. The team will separately invoice the City for expenses related to representing the City including, but not limited to travel, lodging and business meals incurred on behalf of the City. Such itemized expenses, with corresponding paid receipts, shall be paid separately and shall be reviewed and approved in advance by an authorized City representative.

Tab C

Methodology

1. PLAN OF ACTION

Upon implementation of the contract, the Team will immediately work with the City and its Government Relations Division to determine a federal and state program for the City priorities and objectives. This program will include current strategies and objectives as well as a feasible vision for future years to come. We will also work with the City to quickly produce a comprehensive assessment of our combined political reach and leverage. This assessment will assist us in developing Capitol Hill, Administration, state and federal agency strategies. Simultaneously, we will commence drafting a strategy and agenda for the City's policy priorities, as directed by the City, focused on obtaining results.

The Team will maintain frequent and regular communications with the City. In addition, the Team will coordinate common efforts with the government relations divisions of Texas Municipal League, The City of Bryan, Texas Association of Counties and Brazos County. We envision this as an ongoing process. We will make several onsite visits to confer with City officials and staff about state and federal programs and other state and federal issues. The Team will gladly welcome visits by City officials and make our offices available to them. We will aid the City's government relations staff by assisting with travel arrangements in Austin and Washington D.C. for City officials and staff, facilitating meetings between the City officials with members of the Texas Legislature and leadership, U.S. Senators and Congressmen, key individuals in targeted agencies, and Administration officials. We will also provide briefing materials and give briefings to City officials on how to best communicate the most effective message aimed at accomplishing its state and federal program's goals and objectives. The Team will contact the City regularly to review and comment on proposals the City will prepare for federal and state agencies and identify the most effective path of action to create the most favorable consideration of those proposals.

The Team will also brief the City on emerging state and federal issues and priorities and how the City can best identify ways to fit their priorities into state and federal priorities. We will include this information in monthly reports to City staff as well as update progress and direction of state and federal programs of interest to the City. The Team will also provide annual performance reports summarizing the accomplishments and activities relating to the City's state and federal programs and other areas of interest. Furthermore, The Team will provide weekly reports in accordance with the proposed contract agreement to City officials and staff to keep all parties up to date with major legislation in the Texas Legislature and Congress, major state and federal actions and priorities, and the progress of the state and federal programs.

Upon implementation of the contract, the Team will immediately commence work with the Members of the Appropriations Committees of the U.S. and Texas House and Senate to insure adequate funding for the City's priorities, including transportation, infrastructure, economic development, environmental services and education. In addition, the Team will seek and identify areas in the President's budget, the

congressional budget resolution, existing available grant and program funds in the executive agencies, and non-traditional sources of funding to address the City's priorities.

On behalf of the City, the Team will work with the Texas Legislature, U.S. Congress, Administration, and federal agencies to fulfill the legislative and regulatory objectives of the City. To ensure the highest level of expertise, the Team will offer the City access to our entire staff. The Team will utilize a bipartisan approach for the City to maximize legislative impact in the state and federal branches of government. In addition to the named team members, other members of the CHCG team will be available to assist in this contract, at no additional charge, whenever their expertise and services are required. These experienced professionals at CHCG can meet and exceed all requirements of the contract.

2. DETAILED PROJECT PLAN

The Team will work with the City to develop state and federal programs to satisfy the City's objectives. We will attempt to incorporate all the political assets available to the City, and utilize those assets in your behalf to focus on obtaining results through implementation. The strategy we develop will include detailed tactics and time-lines and include the following major elements:

- A. Assist the City in cultivating support of the City's priorities within both the Texas state and federal delegations. We will assure that Members of each delegation and their staffs understand the City's priorities and how those priorities can help them.
- B. Work with members of the Texas and U.S. House and Senate Appropriations and Transportation Committees and Subcommittees for the purpose of achieving the City's appropriations objectives. Our approach will be bipartisan utilizing our relationships, particularly political with committee members and Texas delegation members.
- C. We will work with other relevant committees in the State Legislature as well as Members of Congress and key individuals in state and federal agencies to pursue the City's goals. We will schedule and promote meetings with these Members and key individuals within county government, as well as engage in the necessary follow-up and continued communication with those targeted Members and individuals that will be essential to meeting the City's goals.
- D. The Team will work with the Appropriations and Finance committees, Intergovernmental Affairs and Urban Affairs committees of the Texas Legislature as well as other committees, at the state level. On the federal level, the Team will work with the Department of Transportation, Office of Management and Budget, Department of Commerce, the Department of Housing and Urban Development, and the Environmental Protection Agency. The Team has numerous relationships

throughout Texas government and the White House and the executive agencies. These contacts are crucial not only for gaining support of the C's objectives, but also for obtaining important intelligence affecting these objectives.

- E. The Team will work with Texas and U.S. congressional leadership and the Administration to pursue state and national policy items that are beneficial to the City, such as transportation, economic development, advanced technology, and education programs. Utilize the political and governmental resources of the City in the lobbying effort. These resources might include federal, state, and local elected officials, administration officers, agency heads, and others.

Tab D

References

REFERENCES

Federal Relations

City of Florence, South Carolina

Contact: David Williams
City Manager
Office of the City Manager
City-County Complex AA
180 N. Irby Street
Florence, SC 29501-3456
Phone: 843-665-3113

City of Gardena, California

Contact: Mitchell Lansdell
City Manager
City of Gardena
1700 West 162nd Street
Gardena, CA 90247-3778
Phone: 310-217-9505

State Relations

City of Grapevine, Texas

Contact: Bruno Rumbelow
City Manager
200 South Main Street
Grapevine, TX 76051
Phone: 817-410-3104

Harris County, Texas

Contact: Robert Eckels
County Judge
1001 Preston, Suite 911
Houston, TX 77002
713-755-4000

Texas Lottery Commission

Contact: Nelda A. Treviño
Director of Governmental Affairs
P.O. Box 16630
Austin, TX 78761-6630
Phone: 512-344-5190

Tab E

Certification

CERTIFICATION

The undersigned affirms that they are duly authorized to execute this contract, that this RFP has not been prepared in collusion with any other firm, and that the contents of this RFP have not been communicated to any other firm prior to the official opening of this RFP. Additionally, the undersigned affirms that the firm is willing to sign the enclosed Standard Form of Agreement (if applicable).

Signed By: Dan Shelley

Title: Consultant

Typed Name: Dan Shelley

Company Name: Offices of Dan Shelley

Phone No.: 512-478-9937

Fax No.: 512-478-2011

Email: DanShelley2000@aol.com

Bid Address: P.O. Box 1316, Austin, TX 78767-1316

Order Address: P.O. Box 1316, Austin, TX 78767-1316

Remit Address: P.O. Box 1316, Austin, TX 78767-1316

Federal Tax ID No.: 585-26-9919

Date: January 6, 2006

Addenda

DAN SHELLEY

Dan Shelley is an attorney with a strong academic background and extensive work experience in state governmental issues. He received his BBA in marketing in 1971 from Texas Tech University in Lubbock where he was also a member of the Red Raider basketball team. Upon graduation Dan entered the United States Air Force achieving the rank of Captain while serving as a B-52 navigator. While serving in the Air Force he obtained his MA in education from Louisiana Tech University. Following an honorable discharge from the Air Force, Dan entered law school at South Texas College of Law in Houston and received his JD in the spring of 1980.

In 1987, Dan joined the ranks of the Texas House of Representatives as a member of the Harris County delegation from District 127. He served in the House from 1987 to 1993 where he was a colleague of House Speaker Tom Craddick and Governor Rick Perry. During his tenure in the House Dan served as a member of the Science & Technology Committee, Natural Resources Committee, Energy Committee and Transportation Committee. In 1993, he was elected to the Texas Senate from District 6 in Harris County. As a member of the Senate, Dan was appointed by the late Lieutenant Governor Bob Bullock to serve on the State Affairs Committee, Natural Resources Committee and Health and Human Services Committee. In 1995, Governor George W. Bush asked Dan to serve his inaugural legislative session as the Governor's Legislative Director.

In 1996, Dan returned to the private sector as a legislative and business consultant. In September of 2004, Dan returned to the Capitol to serve as Legislative Director for Governor Rick Perry. Dan occupied this position during the 79th Regular Legislative Session and the two special sessions that followed before returning to the private sector to continue his consulting business. Dan and his wife, Bernadette, have five children: Brian, Jennifer, Catherine, Elizabeth and Daniel and five grandchildren.

Experience

<i>Legislative and Business Consultant</i> October 2005 - Present	Austin, Texas
<i>Legislative Director, Governor Rick Perry</i> September 2004- September 2005	Austin, Texas
<i>Legislative and Business Consultant</i> 1996 – Present	Austin, Texas
<i>Legislative Director, Governor George W. Bush</i> 1995 – 1996	Austin, Texas
<i>Law Practice, McManus & Shelley, Attorneys at Law</i> 1980 - 1994	Harris Co., Texas
<i>Texas Air National Guard, Captain</i> 1977 – 1980 F-101 Systems Operator	
<i>United States Air Force, Captain</i> 1972 – 1977 B-52 Navigator/Radar Navigator	

Government Service

Texas State Senator, District 6

1993 – 1995

Harris County, Texas

Texas State Representative, District 127

1987 – 1993

Harris County, Texas

Education

Texas Tech University

Bachelor of Business Administration, Marketing, 1971

Louisiana Tech University

Master of Arts, Education, 1977

South Texas College of Law

Doctor of Jurisprudence, 1980

Current and former clients served by the Offices of Dan Shelley in the last thirty-six (36) months include Affiliated Computer Services (ACS); American Resort Development Association; Apple Computer; Brazos Higher Education Service Corporation; Cadbury Schweppes Americas Beverages; County and District Clerks Association of Texas; City of Grapevine, Texas; City of Humble, Texas; Seabrook, Texas; City of Seabrook, Texas; Crow Holdings; Eli Lilly & Company; Harris County, Texas; Liquid Environmental Solutions; Jamail Construction; Lockheed Martin Aeronautics Company; Responsible Plumbers Association and Telecare Corporation.

Bill K. Brewster

Chairman

Mr. Brewster is Chairman of Capitol Hill Consulting Group after serving in the same capacity for R. Duffy Wall & Associates, Inc. (RDWA) for the past 6 years. Mr. Brewster, along with David C. Jory, founded Capitol Hill Consulting Group in January of 2002.

Mr. Brewster joined RDWA after representing Oklahoma's 3rd Congressional District in the U.S. House of Representatives. Mr. Brewster served on the powerful Ways and Means Committee where he concentrated most of his efforts on issues pertaining to tax, energy, health care, and trade. Mr. Brewster also served on the Transportation and Infrastructure Committee during the Highway Reauthorizations in 1991 and 1996.

Mr. Brewster formed the Oil and Gas Forum in Congress in 1994, serving as its first chairman. He also was chairman of the Congressional Sportsman's Caucus and was co-founder of the Blue Dog Coalition (a group of pro-business Democrats).

Mr. Brewster served 8 years in the Oklahoma State Legislature prior to coming to Congress and chaired several legislative committees as well as serving as Chairman of several outside organizations such as the Energy Council, the Energy Committee at the National Conference of State Legislatures, and the Energy Committee at the American Legislative Exchange Council.

Prior to his public service career, Mr. Brewster was a pharmacist, cattle rancher, owner of a car dealership, and owner of a real estate company. Mr. Brewster currently resides in Texas.

JENNIFER SHELLEY RODRIGUEZ

Professional Profile

Upon graduation from Baylor School of Law in Jennifer Shelley Rodriguez entered a business and legislative consulting practice. Prior to attending law school, Jennifer received her undergraduate degree from the University of Texas at Austin.

In addition to consulting independently, Jennifer has experience working on a legislative staff and working for the governmental affairs division of a state agency. She has training in the researching, drafting and publishing of legislation, administrative rules and fiscal notes.

Jennifer's advocacy on behalf of clients includes legislative and rule drafting, issue development, monitoring of legislative and agency meetings, research and writing and other services for individual clients.

Experience

<i>Legislative Consultant</i> 1998 – Present	Austin, Texas
<i>Texas Lottery Commission, Government Affairs Assistant</i> 75 th Legislative Session	Austin, Texas
<i>Texas Lottery Commission, Legal Intern</i> July 1995 – January 1996	Austin, Texas
<i>State Representative Tony Goolsby, Administrative Aide</i> 74 th Legislative Session	Austin, Texas

Education

Baylor University School of Law
Doctor of Jurisprudence, General Civil Litigation, 1998

University of Texas at Austin
Bachelor of Arts, Sociology, 1994

Qualifications

- *Comprehensive knowledge of the Texas legislative process and ethics laws.
- *Existing relationships with many state officials, legislators and staffs.
- *Ability to research and draft legislation.
- *Experience as a legislative staff person, state agency employee and lobbyist.
- *Strong written and oral communication skills.
- *Legal training and active membership in the State Bar of Texas.

MARC A. RODRIGUEZ

Marc A. Rodriguez has worked on state legislative issues for the last seven consecutive state legislative sessions and has a professional history of representing entities with elected and appointed boards. Mr. Rodriguez has coordinated efforts with volunteers, private consultants, representatives of governmental agencies, elected officials and staff. As a professional advocate, Mr. Rodriguez has specific expertise to address public policy issues including utility regulation, infrastructure, healthcare and natural resources. Clients also benefit from his role as a political advisor and strategist. He is presently the owner of a government relations consulting firm.

EXPERIENCE

Government Relations Consultant - Lloyd, Gosselink, Blevins, Rochelle, Baldwin & Townsend, P.C., Firm expert on legislative process and advocacy including political contributions, served as a lobbyist for various clients of the Firm (1994-June, 2000)

Intergovernmental Relations Manager - City of San Antonio, directed development and implementation of federal and state legislative programs, served as City's negotiator on interlocal service agreements (1991-1994).

Vice President for Governmental Affairs - Greater San Antonio Chamber of Commerce, responsible for government relations program (1988-1991).

Planner - Planning Department, City of San Antonio (1986-1988).

Program Manager - Edwards Aquifer Quality Program, Mayor's Committee on Water, Mayor Henry C. Cisneros, Chair. (1988)

EDUCATION

University of Pennsylvania (B.A., Urban Affairs and Sociology, 1983)

University of Texas - LBJ School of Public Affairs (M.P.A., 1985)

REPRESENTATIVE CLIENTS AND CIVIC INVOLVEMENT

Apple Computer, City Public Service of San Antonio (CPS), FileNet, Kelly USA, Liquid Environmental Solutions of Texas (LES), LRP Group Ltd., Oracle, Responsible Plumbers of Texas, San Antonio Hispanic Chamber of Commerce (SAHCC), SAS Institute, San Antonio Water System (SAWS), Texas Water Quality Association (TWQA), US Labs, Water Exploration Company, Wholesale Beer Distributors of Texas.

Board Member and Chair – State Issues Committee of the Greater Austin Chamber of Commerce, Former Board Member – United States Hispanic Chamber of Commerce, Past Chair – Greater Austin Hispanic Chamber of Commerce, Former Board Member – United Way of Central Texas, Vice-Chair - Southwest Human Services Corporation, former Commissioner - City of Austin Urban Transportation Commission, guest speaker – Austin Community College District, University of Texas.

Julia E. Chaney

Senior Vice President

Julia Chaney is Senior Vice President of Capitol Hill Consulting Group. Ms. Chaney's expertise includes appropriations, education, health care, energy, and economic development issues. Ms. Chaney's experience also includes representation of local governments – large and small, urban and rural. Ms. Chaney serves as the Coordinator for the annual Congressional Black Caucus Political Education and Leadership Institute fundraiser in Tunica, Mississippi. This event brings together Members of the Congressional Black Caucus with community development and labor professionals, along with individuals from the corporate and business community for a weekend of work and social interaction. The success of this event over the last five years has made it the premier fundraiser for the CBC Institute.

Before joining Capitol Hill Consulting Group, Ms. Chaney was with R. Duffy Wall & Associates, Inc., where she served as the assistant to the firm's founder and then as Vice President. In addition, Ms. Chaney worked for Congressman Charles O. Whitley (D-NC), a member of the Agriculture and Armed Services Committees. Under Rep. Whitley, she worked on labor compensation, social security, veterans' affairs, and urban affairs issues.

Ms. Chaney holds a Bachelors degree in Business Administration from Livingstone College, Salisbury, North Carolina.

A native of North Carolina, Ms. Chaney currently resides in Maryland with her husband, Winston Chaney.

Erin Courreges

QUALIFICATIONS

- ❖ Nine years of State Legislative experience
- ❖ Intricate knowledge of Texas Legislature
- ❖ Strong written and oral communication proficiency
- ❖ Excellent computer and secondary language skills
- ❖ Qualified public relations expertise
- ❖ Efficient employee administration

RELEVANT PROFESSIONAL EXPERIENCE

ASSISTANT GOVERNMENTAL RELATIONS CONSULTANT **SPRING 2003/ PRESENT**
Offices of Marc A. Rodriguez *Austin, TX*

- Prepare daily, weekly, and monthly legislative packets for clients.
- Advocate on clients' behalves to elected officials and legislative staff members.
- Monitor bills for amendments and other adverse actions that alter or threaten the viability of clients' legislative priorities.
- Perform all office administrator duties.

ASSISTANT PRESS SECRETARY **SUMMER 2001/ SPRING 2003**
Texas House of Representatives - Speaker James E. "Pete" Laney *Austin, TX*

- Prepare daily, weekly, and monthly news packets for the Speaker.
- Proofread and edit press releases issued by the Speaker.
- Redact charges issued by the Speaker.
- Create press archives and databases.

LEGISLATIVE AIDE **SPRING 2001**
Texas House of Representatives - Honorable Rene O. Oliveira *Austin, TX*
Chairman - House Ways & Means

- Responsible for the Chairman's legislative schedule.
- Performed all office administrator and management duties.
- Filed, researched, and created bill packets for legislation.
- Monitored bills for amendments and other adverse actions that alters or threatens the viability of submitted legislation.

LEGISLATIVE INTERN **FALL 1999**
Texas House of Representatives - Honorable Joe E. Moreno *Jacinto City, TX*

- Representative's liaison for business and community interests in the district office.
- Coordinated with local and state level offices to issue mass mail outs.
- Performed research on local issues and current statutes for the Representative.

EDUCATION

BACHELOR OF ARTS, CUM LAUDE **FALL 1996/ SPRING 2001**
University of Houston - Central Campus *Houston, TX*

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