Power Transformer Bid
Bid Number 05-75

Vendor Name	NESI	Delta Star	Preferred Sales	TEC-Lubbock	Keasler
Manufacturer Name	Kuhlman	Delta Star	VA Transformer	Pennsylvania (PTT)	Waukesha
Unit Bid Price	$535,500.00	$548,866.00	$511,350.00	$643,500.00	$646,850.00
Additional Delivery Charge	$30,750.00		$12,000.00		
Cost of Servicing & Installation (Unit)	$16,375.00	$7,500.00	Included		$14,200.00
Cost of Qualified Service Engineer (Unit)	included	$1,250.00	Included	$1,040.00	$10,100.00
Quoted Purchase Price per Unit	$582,625.00	$557,616.00	$523,350.00	$644,540.00	$671,150.00
Quoted Purchase Price x2 Units	$1,165,250.00	$1,115,232.00	$1,046,700.00	$1,289,080.00	$1,342,300.00
Evaluated Cost of Ownership x2 units.	$1,308,004.76	$1,321,051.72	$1,327,012.05	$1,489,115.80	$1,490,155.60
Delivery (Days)	182	189	252	280	
COMPLIANCE FACTORS					
Warranty (min 3 years required)	5 years	5 years	3 years	3 years	5 years
Manufactured in US	yes	yes	yes	yes	yes
	MS	CA or NC	Idaho	Pennsylvannia	North Carolina
BID EVALUATION PROCEDURE					
Bid Price	$566,250.00	$548,866.00	$523,350.00	$643,500.00	$646,850.00
Non-Firm Adjustment			$62,129.03		
Loss Evaluation	$66,022.38	$69,977.90	$72,904.00	$67,842.90	$73,927.80
Unit No load Core Losses	20.57	23	26	29.9	21.4
Unit Load Losses	79.81	80.9	78	55	94.4
Shipping Exception (4%)					
Losses Exception (3%)					
Liquidated damages Exception (5%)		$27,443.30		$32,175.00	
Payment Schedule Exception (1%)	$5,355.00	$5,488.66	$5,123.00		
Cost of Servicing & Installation (Unit)	$16,375.00	$7,500.00	Included		$14,200.00
Cost of Qualified Service Engineer (Unit)	Included	$1,250.00	Included	$1,040.00	$10,100.00
EVALUATED PRICE (Unit)	$654,002.38	$660,525.86	$663,506.03	$744,557.90	$745,077.80
EVALUATED PRICE (X2)	$1,308,004.76	$1,321,051.72	$1,327,012.05	$1,489,115.80	$1,490,155.60