



Medtronic

Medtronic Emergency Response Systems

11811 Willows Road NE
 P.O. Box 97023
 Redmond, WA 98073-9723 U.S.A
 www.medtronic-ers.com
 www.medtronic.com
 tel 800.442.1142
 fax 800.732.0956

To: Becky Charanza
 COLLEGE STATION FIRE DEPT
 1550 George Bush Dr W
 College Station, TX 77845
 Phone: (979) 764-3707
 Fax: (979) 764-3403

Quote#: 1-8DVVY
Rev#: 2
Quote Date: 04/26/2005
Sales Consultant: Carlos Graubard
 800-442-1142 x 2311
 Redmond, WA
Shipping: 30-45 Days
Terms: Net 30, all quotes subject to credit approval and the following terms & conditions

Exp Date: 06/25/2005

Contract: None

Line	Catalog # / Description	Qty	List Price	Unit Disc	Trade-In	Unit Price	Ext Total
1	99400-002505 - LP12 DEFIB/MON, ADAPTIV Biphasic, AED, EL Screen, Pacing, SPO2, 12Lead, Fax, NIBP, ETCO2, Trending, 100mm Printer The biphasic LIFEPAK 12 is an ADAPTIV fully escalating (to 360 joules) biphasic multi-parameter defibrillator/monitor unit. Ship kit included. Hard paddles, batteries and carrying case not included.	5	\$24,995.00	\$8,750.00	\$0.00	\$16,245.00	\$81,225.00
2	41310-002432 - LIFEPAK 12 SHIPKIT USA, ENGLISH, BIPHASIC, CO2, 12 LEAD, SHORT CABLE, NIBP, 100MM PRINTER	5	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3	99407-000002 - BSS2, 120 VAC	5	\$1,785.00	\$446.00	\$0.00	\$1,339.00	\$6,695.00
4	41310-000977 - BSS2 ShipKit, USA, ENGLISH, Domestic, Straight Receptacle	5	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11141-000026 - LIFEPAK NiCd battery, 2.4 amp hour capacity Rechargeable nickel-cadmium with fuel gage. Must be used with an AC or DC Power Adaptor that is compatible with 2.4 amp hour batteries. Same size and weight as 1.7 amp hour battery.	25	\$268.00	\$268.00	\$0.00	\$0.00	\$0.00
6	11130-000001 - LIFEPAK 12 Defibrillator/Monitor Standard Adult Hard Paddles 1pr, for use with LIFEPAK 20 or LIFEPAK 12 defibrillator/monitor.	5	\$550.00	\$131.00	\$0.00	\$419.00	\$2,095.00
7	11133-000001 - Pediatric Paddle, external, 1 ea (2 required) Slips onto standard adult or external sterilizable paddle.	10	\$73.00	\$18.25	\$0.00	\$54.75	\$547.50
8	11174-000001 - Masimo SET SpO2 Sensor - Adult Reusable	5	\$320.00	\$320.00	\$0.00	\$0.00	\$0.00

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Quote Products (continued)

Line	Catalog # / Description	Qty	List Price	Unit Disc	Trade-In	Unit Price	Ext Total
9	11260-000012 - LIFEPAK 12 Basic Carrying Case Includes shoulder strap, right pouch, and front cover.	5	\$147.00	\$147.00	\$0.00	\$0.00	\$0.00
10	11220-000028 - Top Pouch Storage for sensors and electrodes. Insert in place of standard paddles.	5	\$46.00	\$46.00	\$0.00	\$0.00	\$0.00
11	11220-000027 - Left Pouch Storage for ECG and other monitoring cables. Requires basic carrying case.	5	\$33.00	\$33.00	\$0.00	\$0.00	\$0.00
12	11220-000072 - Back Pouch - large Requires basic carrying case.	5	\$46.00	\$46.00	\$0.00	\$0.00	\$0.00
13	11996-000025 - Large Adult Cuff, 16x42cm Reusable	5	\$29.00	\$7.25	\$0.00	\$21.75	\$108.75

GRAND TOTAL \$90,671.25

Pricing Summary Totals

List Price: \$147,165.00
 Cash Discounts: X - \$56,513.75

GRAND TOTAL FOR THIS QUOTE \$90,671.25

TO PLACE AN ORDER, PLEASE FAX A COPY OF THE QUOTE/PURCHASE ORDER TO FAX # 800-732-0956, ATTN: SALES SUPPORT.

MEDTRONIC REQUIRES WRITTEN VERIFICATION OF THE ORDER OR A PURCHASE ORDER. PLEASE CHECK ONE:
 ___ PURCHASER HAS A PURCHASE ORDER SYSTEM.
 ___ PURCHASER DOES NOT HAVE A PURCHASE ORDER SYSTEM AND THE UNDERSIGNED IS AUTHORIZED TO ACCEPT THIS ORDER ON THE TERMS AND PRICES QUOTED HEREIN. SIGN TO THE RIGHT:

CUSTOMER APPROVAL (SIGNATURE) _____
 NAME _____
 TITLE _____
 DATE _____

Ref. Code: JE/03493703/1-8DVVH

Notes:

TAXES, FREIGHT AND HANDLING FEES WILL BE ADDED AT TIME OF SHIPMENT, IF APPLICABLE.

ABOVE PRICING VALID ONLY IF QUOTE IS PURCHASED IN ITS ENTIRETY. (OPTIONAL ITEMS NOT REQUIRED). IF QUOTE REFLECTS TRADE-IN VALUES, CUSTOMER ASSUMES RESPONSIBILITY FOR SHIPMENT OF TRADE-IN UNITS TO MEDTRONIC EMERGENCY RESPONSE SYSTEMS.

ITEMS LISTED ABOVE AT NO CHARGE ARE INCLUDED AS PART OF A PACKAGE DISCOUNT THAT INVOLVES THE PURCHASE OF A BUNDLE OF ITEMS. CUSTOMER IS SOLELY RESPONSIBLE FOR APPROPRIATELY ALLOCATING THE DISCOUNT EXTENDED ON THE BUNDLE WHEN FULFILLING ANY REPORTING OBLIGATIONS IT MIGHT HAVE.

FOR ADDITIONAL PRODUCT INFORMATION PLEASE VISIT US AT www.medtronic-ers.com/products/ AND www.blphasic.com



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Exp Date: 04/27/2005

Contract: Service

Line	Catalog # / Description	Qty	List Price	Unit Disc	Trade-In	Unit Price	Ext Total
1	UPG12ECG - 12-Lead ECG Monitoring Option Field Service Upgrade for LP12 Requires PRT100 hardware kit for units without 100mm printer.	5	\$8,450.00	\$1,436.50	\$0.00	\$7,013.50	\$35,067.50
2	PRT100 - Hardware Kit Option Printer hardware kit option for use with 12-lead, EtCO2, Invasive Pressure and Premium (Trending) Software field service upgrades.	2	\$250.00	\$42.50	\$0.00	\$207.50	\$415.00
3	UPG12CO2 - ETCO2 Option Field Service Upgrade for LP12	2	\$5,150.00	\$875.50	\$0.00	\$4,274.50	\$8,549.00

GRAND TOTAL \$44,031.50

Pricing Summary Totals

List Price: \$53,050.00
 Service Contract Discount: - \$9,018.50

GRAND TOTAL FOR THIS QUOTE \$44,031.50

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 DATE _____

Ref. Code: EP/03493703/1-8DVWH

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