



To: Kim Foutz **From:** Bob Malaise

Date: 3/15/2005 12:39 PM **Pages:**

Subject: The Research Valley Guidelines – Revision 7

Current language:

SECTION III. QUALIFING STATEMENTS

F. Community incentives will not be offered to businesses that would create product competition within Brazos County where Brazos County is the primary sales territory.

Proposed language:

SECTION III. QUALIFING STATEMENTS

F. Community incentives will be offered to economic development projects that create or retain *primary jobs*. The term primary job means “a job that isavailable at a company for which 70% of the products or services of that company are ultimately exported to regional, statewide, national, or international markets infusing new dollars into the local economy; and” is included in one of nearly (15) different North American Industry Classification System (NAICS) sector codes.¹

The NAICS sector code categories include: crop production; animal production; forestry and logging; commercial fishing; support activities for agriculture and forestry; mining; utilities; manufacturing; wholesale trade; transportation and warehousing; information; securities, commodity contracts, and other financial investments and related activities; scientific research and development services; management of companies and enterprises; and correctional institutions.²

¹ TEX. REV. CIV. STAT. ANN. Art.5190.6, § 2(17).

² *Id.*